

Sebastian Grady

President



Mr. Grady is a 27 year veteran of the enterprise software industry with proven executive leadership experience. He has a strong track record in global customer service, enterprise software sales and marketing, enterprise software maintenance sales and service delivery. Mr. Grady has led global enterprise software firms and has developed emerging high-growth technology start-ups into successful ventures.

Mr. Grady oversees all revenue operations for Rimini Street worldwide, including Global Sales, Global Marketing, and Global Client Care & Success teams.

Prior to joining Rimini Street, Mr. Grady was president and COO at Altus Corporation, a provider of video search and management software for sales enablement. During his tenure at Altus, Mr. Grady was responsible for overseeing the company's field operations. Under his leadership, Altus emerged as the leader in enterprise on-demand rich media solutions for sales enablement, events, and knowledge-sharing, with global clients including Oracle, SAP, Cisco, GM, IBM and Symantec. Under Mr. Grady's leadership, Altus experienced a 500-percent increase in revenue over a six year period.

Previously, Mr. Grady served as president and COO of Saba Software where he helped drive a 300-percent increase in revenue during his tenure.

Prior to Saba, Mr. Grady held several executive positions at PeopleSoft, including most recently vice president and general manager of the \$600 million Customer Sales Division, which grew to become the company's largest and fastest-growing business unit. The Customer Sales Division included global enterprise software maintenance sales and telesales.

Earlier in his career, Mr. Grady managed large information systems projects for Fortune 500 clients as a consulting manager at Andersen Consulting (now Accenture).

Mr. Grady earned a Bachelor of Science degree in Computer Science from Rensselaer Polytechnic Institute.

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About Rimini Street, Inc.

Rimini Street is the leading independent provider of enterprise software support services. The company is redefining enterprise support services with an innovative, award-winning program that enables Oracle and SAP licensees to save up to 90 percent on total support costs over a decade, including saving 50 percent on their annual support fees. Clients can remain on their current software release without any required upgrades or migrations for at least 15 years after switching to Rimini Street. Hundreds of clients, including global, Fortune 500, midmarket, and public sector organizations from across a broad range of industries have selected Rimini Street as their trusted, independent support provider.