

Heather Young
VP, Sales Development

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Heather Young is responsible for leading the Rimini Street Sales Development and Inside Sales team, a world-wide program focused on new customer outreach and engagement.

Ms. Young has extensive experience in building and scaling inside sales and sales development programs both in enterprise and high growth organizations. She has global experience in team management, training programs, organizational planning and operations management to drive best in class inside sales and sales development programs.

Ms. Young comes to Rimini Street with over 20 years of high tech experience including VMware, FireEye and Pure Storage, where she held various executive roles in channel, inside sales and sales development.

Ms. Young earned her undergraduate degree with honors at New York University.

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ABOUT RIMINI STREET, INC.

Rimini Street is the leading independent provider of enterprise software support services. The company is redefining enterprise support services with an innovative, award-winning program that enables Oracle and SAP licensees to save up to 90 percent on total support costs over a decade, including saving 50 percent on their annual support fees. Clients can remain on their current software release without any required upgrades or migrations for at least 15 years after switching to Rimini Street. Hundreds of clients, including global, Fortune 500, midmarket, and public sector organizations from across a broad range of industries have selected Rimini Street as their trusted, independent support provider.

