



Joshua Blair is responsible for leading a global team charged with driving consistent improvements in sales effectiveness and efficiency through enablement activities, training, content development and process refinement.

Mr. Blair brings over two decades of experience leading and developing successful technology sales and services organizations charged with aggressive goals for innovation, expansion and delivery excellence. Joshua has proven expertise in the areas of ERP solutions and practice management, product strategy, development and marketing, partner and channel management, organizational development and change management, as well as sales leadership.

Prior to joining Rimini Street, Mr. Blair held positions with Dell EMC, NTT DATA, The America's SAP Users Group and a private SAP consultancy, in roles ranging from Director - Global Executive Briefing Program, VP of Global Sales Enablement, to SVP and COO/CFO.

Mr. Blair holds an MBA and a BBA in Business Analysis, from Texas A&M University, and currently serves as a guest lecturer on Change Management and Entrepreneurialism, also for Texas A&M University.

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**ABOUT RIMINI STREET, INC.**

Rimini Street is the leading independent provider of enterprise software support services. The company is redefining enterprise support services with an innovative, award-winning program that enables Oracle and SAP licensees to save up to 90 percent on total support costs over a decade, including saving 50 percent on their annual support fees. Clients can remain on their current software release without any required upgrades or migrations for at least 15 years after switching to Rimini Street. Hundreds of clients, including global, Fortune 500, midmarket, and public sector organizations from across a broad range of industries have selected Rimini Street as their trusted, independent support provider.

