Frank Pecora is responsible for building out and managing Rimini Street’s growing global renewals team, crafting multiyear program options and other offerings to support client loyalty and retention. He orchestrates resources across the Company to ensure that clients derive the greatest benefit possible from their partnership with Rimini Street and continue to drive up the ROI on their ERP investment.

Mr. Pecora’s 30-year journey in IT includes 20 years in the IBM mid-range marketplace where he worked with many JD Edwards clients, including eight years as Regional Sales Manager over a large geographical region at Vision Solutions, an IBM Premier Independent Software Vendor (ISV). Earlier in his career he worked as an account executive at SAP consulting firm J.J. Croney & Associates. Mr. Pecora has also worked in channel sales and developed markets for pioneering innovators in education software, digital animation and video solutions.

Mr. Pecora’s experience has given him an in-depth knowledge of critical business processes and familiarity with ERP applications in a number of industry segments including healthcare, financial services, manufacturing, retail, distribution, transportation and gaming. He is a proven evangelist of solutions and technologies and is very enthusiastic about the positive disruptive influence Rimini Street’s business model is having in the ERP support market.

Mr. Pecora holds a Bachelor of Science in Marine Biology from Fairleigh Dickinson University.

ABOUT RIMINI STREET, INC.

Rimini Street is the leading independent provider of enterprise software support services. The company is redefining enterprise support services with an innovative, award-winning program that enables Oracle and SAP licensees to save up to 90 percent on total support costs over a decade, including saving 50 percent on their annual support fees. Clients can remain on their current software release without any required upgrades or migrations for at least 15 years after switching to Rimini Street. Hundreds of clients, including global, Fortune 500, midmarket, and public sector organizations from across a broad range of industries have selected Rimini Street as their trusted, independent support provider.