



Mr. Hanson is a 20-year veteran of enterprise software services and a results-driven leader in sales, client success, and exceeding targeted growth goals. His expertise includes strategy, innovation, continuous improvement, leading diverse teams, and overseeing complex programs that help IT customers deliver value to the business by achieving objectives on time and on budget.

Mr. Hanson serves as Vice President, Account Management, North America at Rimini Street. He is responsible for ensuring client satisfaction, with particular focus on retention and expansion of services. He also hires, manages, and mentors the North American account management team.

Prior to his current role, Mr. Hanson served Rimini Street clients as Director, Global Client Engagement and Senior Enterprise Account Manager, leading client engagement teams in North America, Europe, the Middle East, and Africa, and collaborating with Rimini Street leadership to ensure client satisfaction.

Previously, Mr. Hanson held sales leadership roles at Hewlett-Packard where he helped drive business consolidation of multiple software acquisitions and helped develop and transform diverse service offerings, allowing clients to realize maximum value from their software investments. Mr. Hanson held a similar role at Oracle, and was also an engineer at Raytheon where he created software for the United States Air Force.

Mr. Hanson holds a Bachelor of Science degree in Computer Science from the University of South Florida.

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ABOUT RIMINI STREET, INC.

Rimini Street is the leading independent provider of enterprise software support services. The company is redefining enterprise support services with an innovative, award-winning program that enables Oracle and SAP licensees to save up to 90 percent on total support costs over a decade, including saving 50 percent on their annual support fees. Clients can remain on their current software release without any required upgrades or migrations for at least 15 years after switching to Rimini Street. Hundreds of clients, including global, Fortune 500, midmarket, and public sector organizations from across a broad range of industries have selected Rimini Street as their trusted, independent support provider.

