



Pat Phelan is responsible for research across the enterprise software market, including applications and technology strategies, software vendor support, third-party support, IT leadership discussions, business development and sales execution by providing enterprise software licensees with quantitative and qualitative strategic insights. She works across the organization to support planning for – and management of – the enterprise applications roadmap.

Prior to joining Rimini Street, Ms. Phelan spent 18 years with worldwide analyst firm Gartner, where she served as research vice president for enterprise software and ERP products, and was the leading analyst covering third-party enterprise software support. During her time at Gartner, Phelan provided thousands of CIOs and IT leaders with research and advice on strategies and options for managing the business application life-cycle and costs, and published nearly 300 research reports. Prior to Gartner, she managed the HR systems practice at Grant Thornton, and before this helped to build an HR systems practice at Ernst & Young. Ms. Phelan started her career at Marathon Oil Company as a systems analyst.

Ms. Phelan attended Indiana State University, where she studied Accounting and Computer Science.

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Rimini Street is the leading independent provider of enterprise software support services. The company is redefining enterprise support services with an innovative, award-winning program that enables Oracle and SAP licensees to save up to 90 percent on total support costs over a decade, including saving 50 percent on their annual support fees. Clients can remain on their current software release without any required upgrades or migrations for at least 15 years after switching to Rimini Street. Hundreds of clients, including global, Fortune 500, midmarket, and public sector organizations from across a broad range of industries have selected Rimini Street as their trusted, independent support provider.

