

Why Clients Say YES to Rimini Manage™

Recent Rimini Street-sponsored [research conducted by Censuwide in 2023](#) found that only 50% of CIO and CTO respondents in companies with at least \$250M in revenue are satisfied with the performance of their managed services providers. It's a surprising percentage, considering that a separate 2023 Rimini-Street sponsored [report from Censuwide](#) indicated that nearly 60% of respondents want to reduce day-to-day maintenance and increase agility in managing their enterprise application portfolio.

The reports indicated a few clues as to how these companies could achieve a more ideal partnership, fueled by respondents' desire to:

- Find more satisfactory solutions to solve their problems and optimize existing technology
- Optimize and innovate around what's already in place
- Consolidate services into a single supplier to get the best results

These are some of the same reasons that organizations reach out to Rimini Street. Organizations say yes to our managed services to help address their ERP applications and database environments and solve the following challenges:



Technical Talent Shortages: Ability to replace time spent filling talent gaps with a trusted outsourced option that provides access to a pool of seasoned ERP technical experts who understand integration, migration, security, database, and interoperability needs



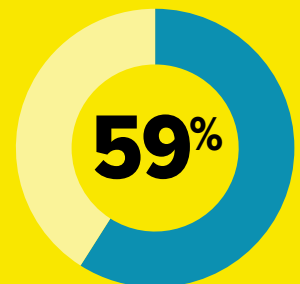
Budget Optimization: Instead of just outsourcing the management of their environments, Rimini Street clients want to find ways to drive ERP cost and resource efficiencies so they can free up valuable staff time and budget to focus on business transformation



Continuous Improvement: Our clients are seeking ways to prevent ERP from driving down service levels by reducing delays and increasing operational performance to improve overall delivery times



of respondents were satisfied with the performance of their managed service providers



of respondents want to:

- » Increase agility in managing the enterprise application portfolio
- » Reduce day-to-day maintenance

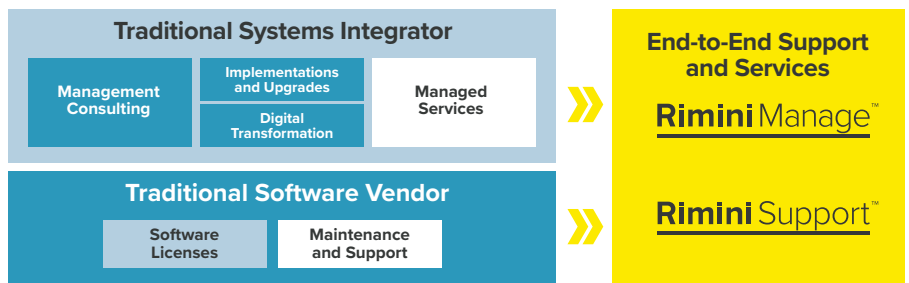
3 Ways Rimini Street is Different

Rimini Manage™

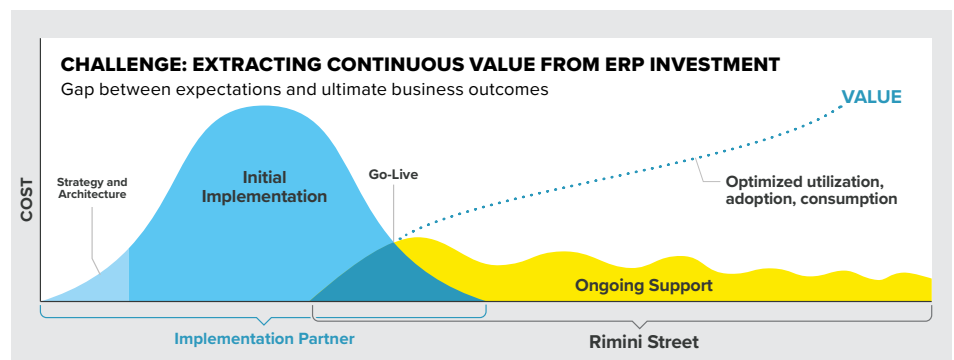
1. Our focus is on unified software support and services – which no other MSP typically offers.

END-TO-END SOLUTIONS FOR ENTERPRISE SOFTWARE

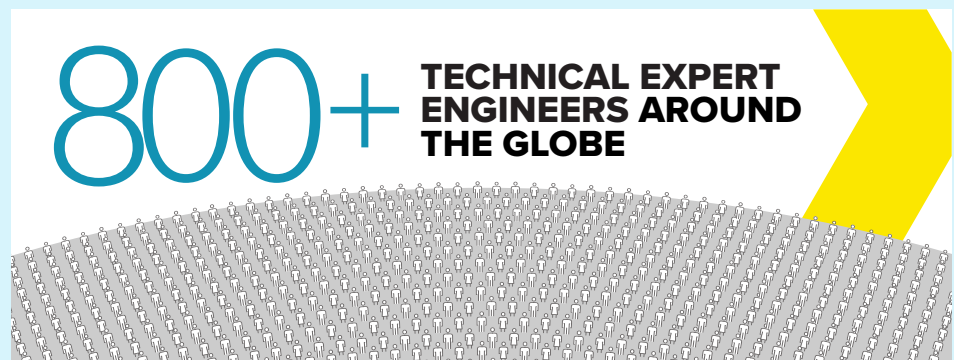
Unified experience — Achieve improved efficiency and optimization across all services



2. We focus our resources on maximizing the performance of existing application and database environments. MSPs often focus on new project implementation.



3. Perhaps most importantly — Rimini Support and Rimini Manage clients know that they can have access to a global team of 800+ technical expert engineers that they trust to address their issues and improve their ERP investments.



Ready to start optimizing budget, resources, and time?

Explore online now or contact your Account Manager today for specifics on how Rimini Manage can help.

Rimini Street™

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