WEBCAST

Plotting a New Course to Future Success with SAP

Insights from a Global SAP Customer Study

CIO

Sponsored by

Rimini Street

Future Success with SAP

A customer perspective on pros, cons and practicalities

Freeform Dynamics Ltd, January 2026

www.freeformdynamics.com

In association with

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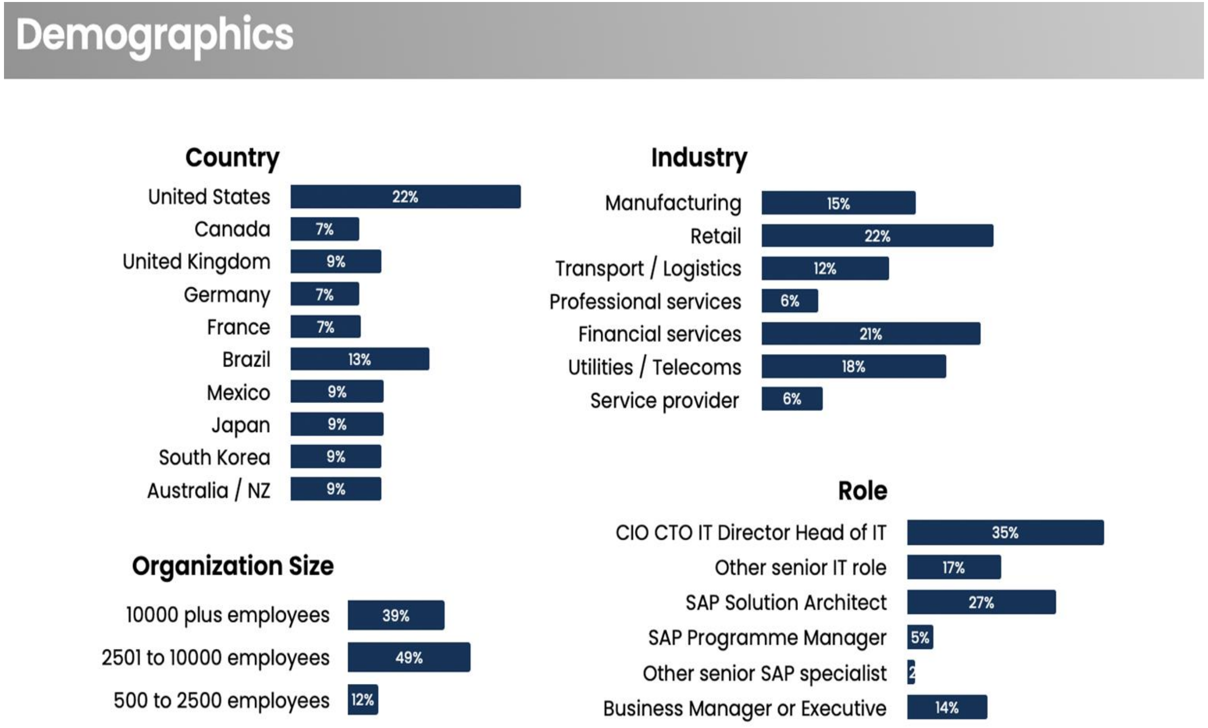
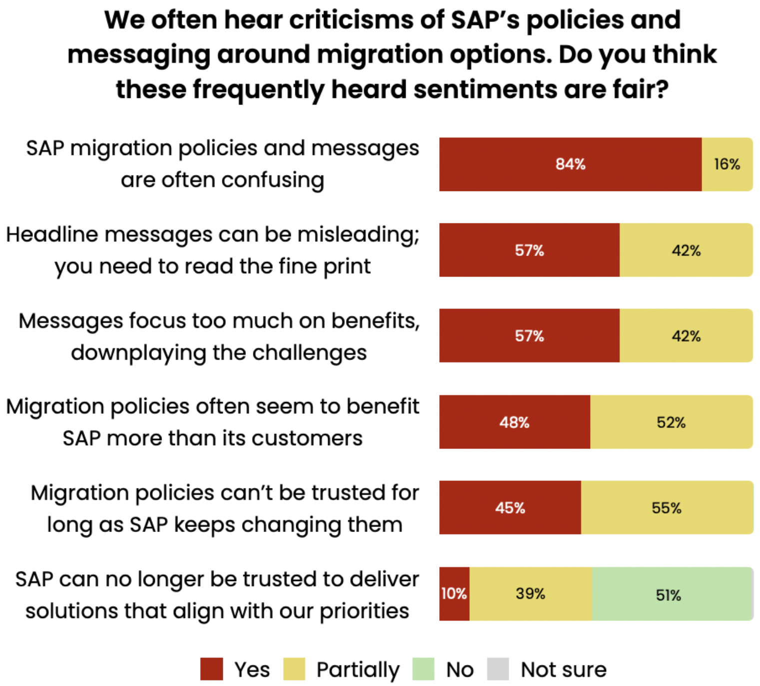
Research background



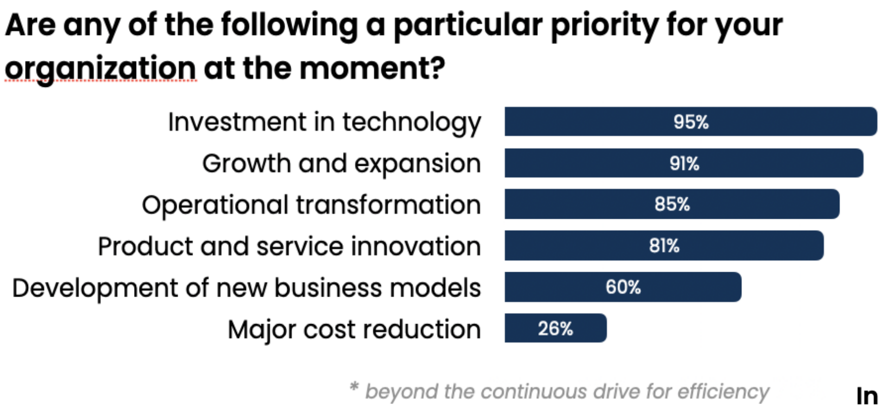
- Interview based research
- Mix of on-prem, cloud and hybrid usage
- Spread of ECC, S/4 and combined usage; ECC most prevalent
- Range of instances from 1 to over 50

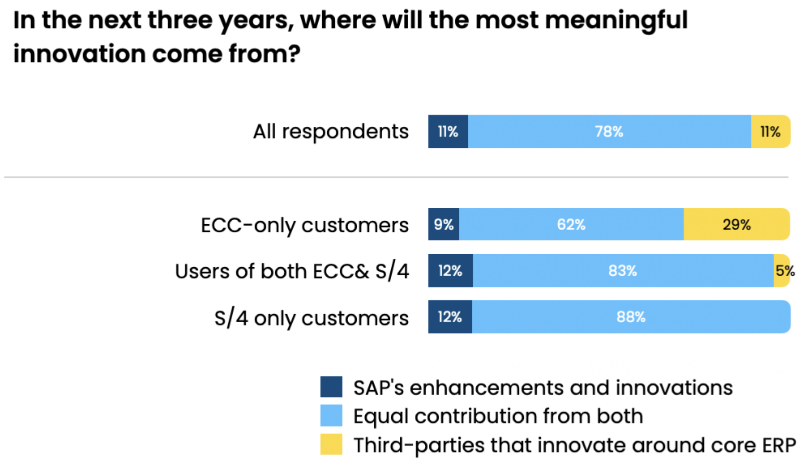
Why do the research now?



Overall, how confident are you in your understanding of SAP's latest migration options and deadlines and how they apply to your system?

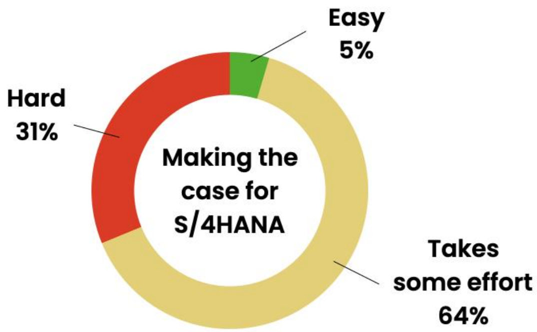
A strategic pivot

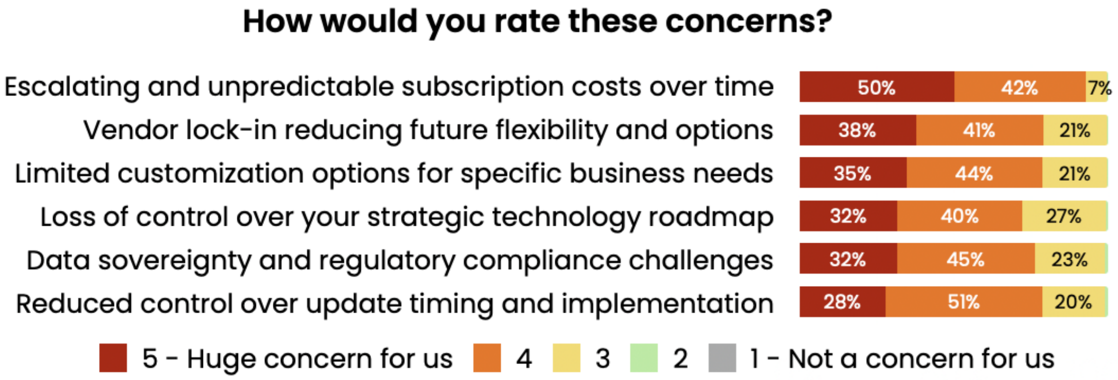




The Business Case

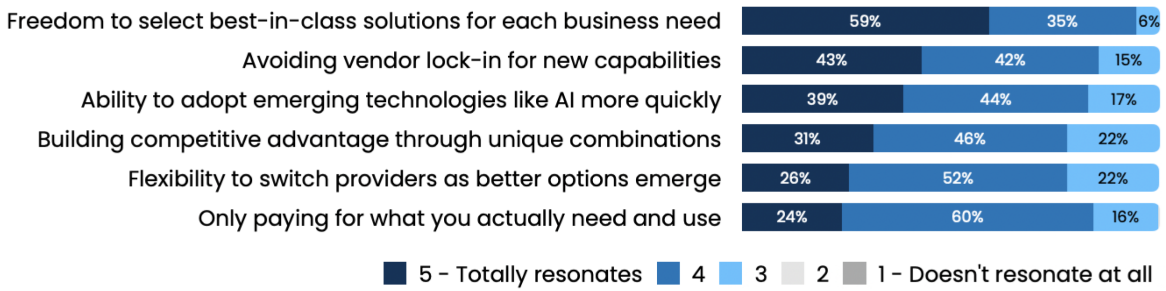
How hard or easy is it to make a positive ROI-based case for moving from ECC to S/4HANA?



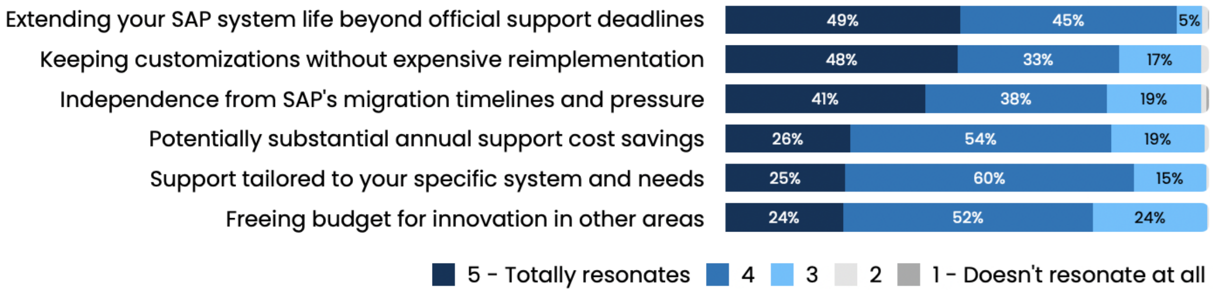


“Progressive” Alternative: Composable architectures / third party support

Based on what you know or have heard, how much do these potential benefits of the open composable approach resonate with you?



Based on what you know or have heard, how much do these potential benefits of third-party support services for SAP resonate with you?



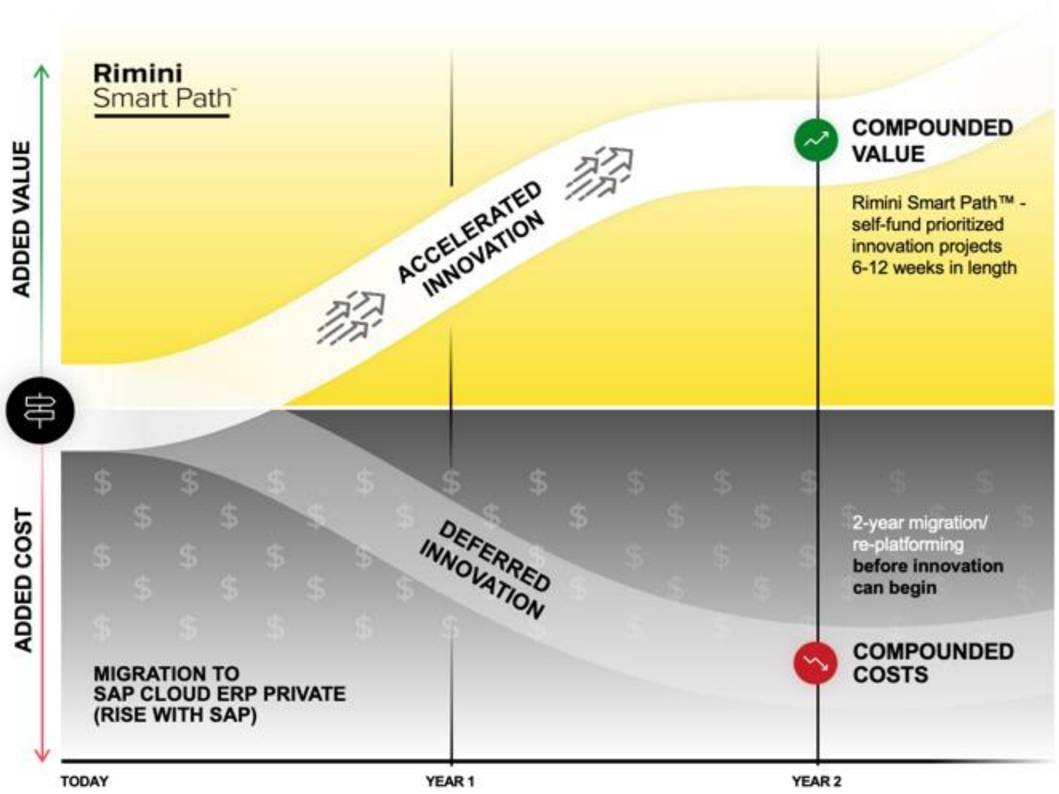
A Tale of Two Strategies

In the next 2+ years, you can either ...

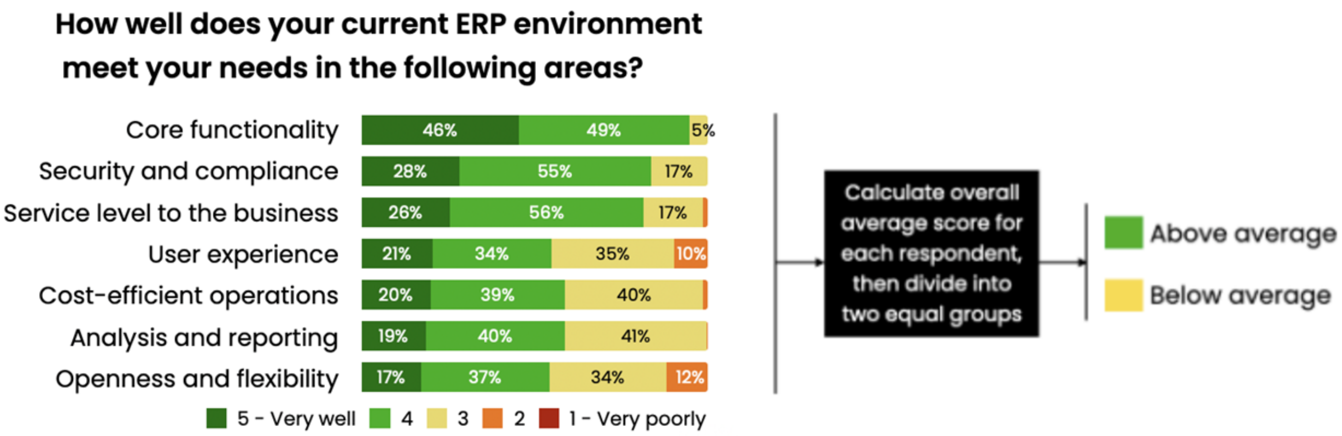
Accelerate innovation and achieve **compounded value**

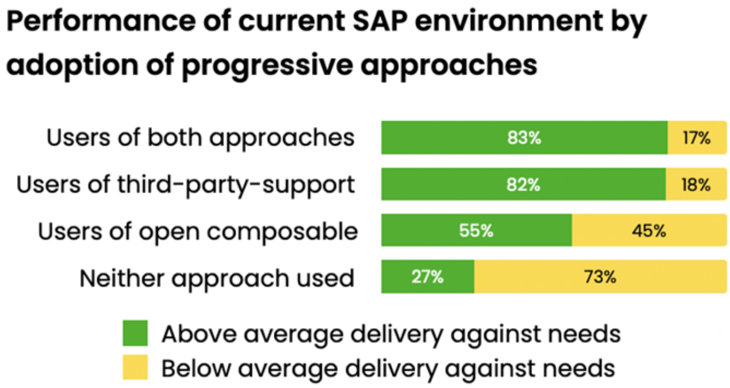
OR

Defer innovation and incur **compounded costs**



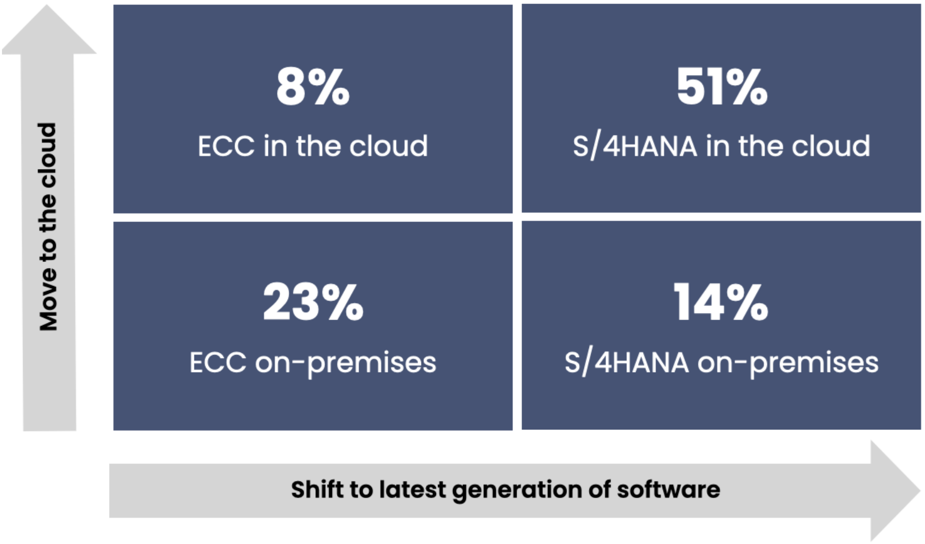
Do “Progressive” approaches deliver benefits?





Where do respondents see SAP running in 5 years?

Which of the following best describes where you expect your SAP environment to be in 5 years?



Note: 'On-premises' was defined as meaning any infrastructure that you control, e.g. in your own data center or in a privately hosted environment.

49%

anticipate that in 5 years time, they will still NOT be running S/4HANA in the cloud

RS

The Rimini Smart Path™

Innovation within Your Existing Budget “Easy as 1-2-3”

1

SUPPORT

Save People, Time and Money

Replace your ERP and other software vendor support with award-winning, proven Rimini Support™ with no required upgrades and migrations, and free up resources

2

OPTIMIZE

Simplify, Streamline and Save More

Run, secure, continuously improve and integrate your existing ERP and enterprise software portfolio with Rimini Manage™ for maximum efficiency and return on investment

3

INNOVATE

Fund Transformation without Disruption

Achieve Agentic AI ERP with Rimini Agentic UX™ “over the top” of existing ERP and other software for intelligent process automation, AI-enabled productivity and enterprise visibility

Maximize Return on Current Software Investments

Extend the useful lifespan of existing ERP and other enterprise software through 2040 and beyond with stability, security and “future-proofed” interoperability

Save on Software Support Costs

Achieve significant savings on ERP and other software support with ultra-responsive 24/7/365 support and ten-minute response SLA for critical issues

Improve Operational Performance

Leverage “turnkey” services to free up limited internal IT resources for higher-ROI projects, achieve operational savings and improve results

Innovate to Lead with Profit and Growth

Invest in AI to achieve ERP process execution savings that lowers the total cost to serve, enhances competitive advantage and improves profitability